



# COST MANAGEMENT

## Reducing Costs and Maintaining Quality

### Client Challenge

Acro's client needed to reduce bill rates by seven percent (7%) without impacting the agency contractors and without experiencing attrition in the supplier base.

deliver an immediate 7% rate reduction with no impact to the workers' pay.

### Results

The new pay rates were rolled out to the supplier base and resulted in 20% cost savings with

### Acro Solution

Acro's MSP program management team evaluated the situation and determined that through a margin breakdown and cost breakdown process, they would be able to

achieve 20% cost savings with zero attrition to the contingent workforce population without workforce and production

**Acro conducted a case study about how it provided a client with 20% cost savings without compromising quality.**

**For the full version please contact:**

**Doug Cloutier, VP of Sales Operations**  
**dcloutier@acrocorp.com**

**About Us:** Acro Service Corporation is the nation's largest diversified staffing and workforce management solutions provider. Acro provides staffing, MSP, VMS, SOW, RPO, IC/1099 verification (employer-of-record), HR consulting and technology software solutions. We work with talent across all labor categories, including IT, engineering, technical, professional, accounting, finance, medical, administrative, light industrial and more. Acro helps organizations access talent more easily, manage workforces more effectively, streamline costs, and increase regulatory compliance. Acro is proud to be named a 2018 Baker's Dozen recipient, 2017 Staffing Industry Analyst's Largest Staffing Supplier, 2017-2014 Best and Brightest's National Best Companies to Work For. Acro is also proud to be a certified Minority Business Enterprise, a Corporate Plus member of the National Minority Supplier Development Council, and one of the nation's largest diversity-owned workforce solutions providers. For more information, please follow us on:

